Monday, September 12

Plenary Session: The Future of Energy and Sustainability Management

DAVID BONN
Schneider Electric Energy & Sustainability Services
Vice President

David Bonn directs a team of Client Managers who serve as direct liaisons to Schneider Electric's supply and sustainability clients in North and South America. David joined Summit Energy in 1995 as Vice President, Electric Power Services, prior to Summit's acquisition by Schneider Electric in 2011. Prior to his current role, he was also involved in developing Summit's European operations.

When electric power deregulation was still in its infancy, David's team negotiated many of the inaugural third-party electric power sales agreements for Summit clients. Over the past 18 years, Summit Energy/Schneider Electric has grown exponentially from several dozen to more than 4,500 regional, national and international clients representing more than $30 billion dollars in managed energy spend. In this increasingly competitive industry, he has been instrumental in a client retention rate that routinely exceeds 92%.

David earned a B.A. in English and Political Science at the University of Kentucky in Lexington. He also contributed to the Electrical Contracting Foundation research project titled "Surviving Utility Deregulation".

Afternoon Breakout Session 1: Globalization of your Energy Program and Emerging

SCOTT BUCKLETON
GlaxoSmithKline (GSK)
Manager - Global Utilities

Scott Buckleton, MCIPS

Scott Buckleton is the Manager of Global Utilities for GSK. He leads the overall strategy and organization of the company’s $300m energy purchasing and risk management program, spanning 52 countries. In 2016, Scott has delivered on several deregulated market and centralization projects throughout Asia-Pacific, India and South America, with projected savings of $6m over the next year.
Prior to joining GSK, Scott was Head of Portfolio Development within the UK Government Cabinet Office, leading the team responsible for influencing policy and delivering savings on the annual $4bn energy spend. He ran projects responsible for £84m in savings over the next 20 years, presented before Parliament, and his findings on demand side response were published. He previously held management roles at Veolia and Hanson.

Scott graduated with Engineering Honors from University of Greenwich in London, and holds the MCIPS purchasing accreditation. He resides in Newtown, PA with his wife and daughter.

BRANDON GREENE  
Avery Dennison  
Global Utilities Manager

Brandon Greene has a long track record within Avery Dennison, starting with the company in August 2004. He previously held various Finance roles before transitioning into the Procurement organization three years ago as a Regional Category Manager supporting utilities and facility services. He is currently the Global Utilities Manager where he is responsible for managing Avery’s global energy program that supports the various business units and operating sites.

SHELBY JETT  
Schneider Electric Energy & Sustainability Services  
Director, Emerging Markets and Solutions Consulting

Shelby Jett leads Schneider Electric’s procurement and operations teams in the Latin America, Africa and Asia Pacific regions. Additionally, Shelby is responsible for Schneider Electric’s North American regulated markets team which harvests value for our clients in their regulated utility and tax spends with specific emphasis on utility negotiation and optimization.

Shelby has spent the last 13 years leading a variety of operational efforts beginning with the Western US Sourcing team during the California Energy Crisis in 2000. Since then, Shelby has been instrumental in Schneider Electric’s global expansion beginning with leadership of our first European acquisition in 2006 including his long-term relocation to Europe.

While leading our European procurement division for 6 years, Shelby was responsible for a team with annual energy purchasing responsibility in excess of $6 billion. Shelby also led Schneider Electric through significant expansions of both operational capabilities as well as physical office locations outside of North America.

MODERATOR: GARRETT TAYLOR  
Schneider Electric Energy & Sustainability Services  
Vice President

Garrett directs a team of Client Managers, who serve as direct liaisons to Schneider Electric’s clients.

Prior to joining Schneider Electric in 2001, Garrett worked for almost 10 years at various companies within Sempra Energy Solutions. For five years, he worked for the regulated utility San Diego Gas & Electric before transitioning to the unregulated side of the business at Sempra.

Garrett earned a B.A.A. at Baylor University.

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JOHN MARLER
AEG Worldwide
Senior Director, Energy and Environment Systems

John Marler is Senior Director of Energy and Environment at AEG. In this role, John oversees AEG’s corporate environmental sustainability program, AEG 1EARTH, and AEG Energy Services, AEG’s corporate energy management program. Through AEG 1EARTH, AEG identifies goals to guide company decision-making, measures and quantifies the environmental impact of its operations, and develops tools to improve its environmental performance. AEG Energy Services supports AEG’s venues by managing utility invoices, negotiating energy contracts, and providing project consultation on energy efficiency projects and renewable energy development.

KEN LAMB
BorgWarner
Vice President, Investor Relations

Ken Lamb is the Vice President of Investor Relations for BorgWarner Inc.

Mr. Lamb joined the company in 2005 as Manager, Investor Relations, a position held through 2007. In 2008, Mr. Lamb was appointed Manager, Business Development and M&A until being named Director, Investor Relations in 2009. He was promoted to Vice President, Investor Relations in 2014.

Prior to joining BorgWarner, Mr. Lamb was a Senior Financial Analyst in Delphi Corporation’s M&A and Investor Relations groups, an Investment Banking Associate at Goldman Sachs and held various engineering and management positions at General Motors.

A resident of Rochester, Michigan, Mr. Lamb holds a Master’s of Business Administration from the University of Michigan and a Bachelor’s degree in Mechanical Engineering from Kettering University.

ROB FREDERICK
Brown-Forman
Vice President, Director Corporate Responsibility

Rob Frederick is Vice President of Corporate Responsibility at Brown-Forman, a spirits and wine company with brands such as Jack Daniel’s, Woodford Reserve, Finlandia, Herradura, BenRiach Scotch Whisky, and Sonoma-Cutrer.

Throughout his work and educational experience, Rob has been a believer and advocate that business holds the power and possibility to bring about positive changes that are good for society and for the bottom line. He enjoys the challenge and opportunity of bringing sustainability to life inside of a company.

At Brown-Forman, he is responsible for leading and deepening the company’s commitment to social responsibility and environmental stewardship in ways that support brand building, advance the company’s strategic imperatives and improve business performance.
Prior to joining Brown-Forman, Rob was a key driver of Ford Motor Company’s corporate citizenship and sustainability efforts. He has also been a consultant with ICF Consulting and worked for Weyerhaeuser.

Rob serves on the board of The Healing Place and is a member of the DISCUS Science Committee.

Rob holds a Bachelor’s degree from Duke University and an MBA and MS in Natural Resources & Environment from University of Michigan, where he learned that it is indeed possible for activists and executives to find mutually beneficial common ground.

MODERATOR: ERIK MOHN
Schneider Electric Energy & Sustainability Services
Manager, Sustainability Services

Erik Mohn is the Manager, Sustainability for Schneider Electric’s Energy & Sustainability Services group. Erik has developed executive and brand-level sustainability strategies utilizing Schneider’s Sustainability Exchange framework that help set the mission, vision and goals of an organization in alignment with competitive and consumer pressure for global brands. Erik oversees the day to day operations of a team of sustainability consultants, focused on delivering strategic support, value creation, and innovation in the areas of energy and sustainability. This team works to develop and report greenhouse gas, water and waste inventories, implements supply chain sustainability assessments, strategies, and programs, as well as market leading projects and initiatives in renewable and clean energy technologies. Erik joined Schneider September 2010.

Prior to joining Schneider Electric, Erik worked in Corporate Sustainability for an international electric utility company as an Environmental and Climate Protection Manager in Germany. Here, he secured their listing in the Dow Jones Sustainability Index (DJSI) and the Carbon Disclosure Project’s (CDP) CDLI rankings, as well as leading a worldwide employee awareness program. He has also previously worked for the military as an Environmental Engineer in air, storm water, and solid waste management, as well as overseeing an ISO14001 program.

Erik holds a Bachelor’s Degree in Mechanical Engineering from the University of Louisville.

Afternoon Breakout Session 3: At the Edge of Real-Time and Real-World

ROD MILLER
La-Z-Boy
Director of Environmental Affairs

Rod Miller is the Director of Environmental Affairs for La-Z-Boy Incorporated overseeing environmental management for LZB Residential, England, Kincaid, American Drew and Hammary. He has over thirty-one years of experience with a bachelor’s degree in civil engineering and is a registered professional engineer. His role within La-Z-Boy is to ensure the responsible stewardship of the environment by integrating environmentally sound and sustainable business practices into the company’s daily business decisions. He is the 2010 recipient of the Environmental Leadership Award given by the American Home Furnishings Alliance (AHFA) and has authored La-Z-Boy’s Sustainable by Design Program. He has been a participant on several AHFA environmental committees, is an Enhancing Furniture’s Environmental Culture (EFEC) Auditor and has actively served on the EFEC Board of Examiners.
CHRIS DAVIS
La-Z-Boy
Director of Automation and Facilities

Chris Davis is the Director of Automation and Facilities for La-Z-Boy Incorporated overseeing the equipment and facilities for LZB Residential. He has over twenty-five years of experience with electronics, electrical control systems, and robotics. He served in the U.S. Navy aboard Nuclear Submarines as an Electronic Technician, Manager, and Instructor. His role within La-Z-Boy is to integrate technology, ensure reliability in our production equipment, and drive methods for energy reduction to sustain our success in the furniture industry.

ED HUGHES
La-Z-Boy
Commodity Manager - Indirect

Ed Hughes has been with La-Z-Boy Incorporated for just over 2 years as the Commodity Manager for Indirect. He currently covers commodity areas ranging from Energy, Travel, HR and IT to Professional Services and Capital Expenditures.

Prior to joining LZB, Ed was a Category Consultant for IBM, where he worked with several Fortune 500 companies to improve their sourcing practices and increase sourcing effectiveness. During his time with IBM, Ed completed projects in a wide variety of indirect category areas ranging from IT and MRO to Professional and Consulting Services. As a lead for these projects, Ed was responsible for developing Category and Commodity Strategies, commodity spend analysis, benchmark evaluations, supplier financial analysis, facilitation of supplier evaluations, RFx development, and sourcing recommendations.

Ed holds a Master of Business Administration degree in Global Management for the University of Phoenix, with a Bachelor of Science degree in Information Technology from Eastern Michigan University.

MODERATOR: COLLIN SANDIFER
Schneider Electric Energy & Sustainability Services
Commercial Manager

Collin’s 11 year tenure with Schneider Electric has been fully devoted to energy optimization and reduction in facilities across the country. He has worked with municipalities, universities, school districts, and private organizations throughout his career. These wide and varied building types taught Collin important lessons in helping organizations better understand their energy exposure and different, proactive ways to help. Collin’s current role is the Commercial Manager for the United States for the Energy Performance Services team. In this role he is responsible for the go to market strategy for our advanced analytics services. Collin started in the guaranteed energy savings project industry in the Northeast and then relocated to Texas. He is a graduate from Texas Christian University and a proud father of two goalball boys and a sweet little girl.

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JEAN GARRIS HAND
Capital Energy Associates, LLC
Partner
@garris_hand

Jean Garris Hand is a sustainability and operations professional with a program management background and deep hotel and healthcare sector expertise. Throughout her career she has focused on improving the financial and environmental performance of large, complex commercial portfolios with proven energy and water utility cost reduction interventions, including at most of the largest U.S. hotel and healthcare corporations. These interventions quickly improve profitability, drive revenue, and are good for the environment. In order to quantify and communicate progress and success, Ms. Hand has followed a data-driven approach largely informed by findings from leading the implementation of the US EPA ENERGY STAR program. During those years, Ms. Hand learned first-hand about the importance of data collection, data visibility, and the challenges of ongoing data management. Ms. Hand holds a B.A. from the University of Virginia, contributes to AH&LA’s Sustainability Committee, and is an active volunteer in the Washington, D.C. community.

SCOTT MOLINE
The Wendy’s Company
Manager, Project Engineering

Scott Moline is the Manager of Project Engineering for The Wendy’s Company. He has a Bachelor of Science in Mechanical Engineering from the University of Washington and a LEED AP accreditation since 2008. In the 3 years since he joined Wendy’s, he has focused on developing high return energy reduction initiatives that are applicable for company and franchise restaurants. Together with key suppliers, he has completed over 1,100 energy upgrade projects in 16 months savings approximately $500K per year and receiving rebates of over $1.2M. He is leading Wendy’s Better Buildings Challenge with the Department of Energy showing a 6% reduction in energy use since 2012.

Scott has been involved with energy reduction studies and initiatives over the past 25 years during his tenure at Chevron Corporation, Limited Brands, and KeyBank. He is active in sustainability and has constructed 7 LEED certified buildings including the first LEED bank branch in Central Ohio. He is a member of the US Green Building Council Central Ohio Chapter and a former board member of the chapter.

STEVE ZIMMER
Stepan
Senior Commodity Manager

Steve has 17 years of global sourcing and procurement experience in multinational corporations for both direct and indirect commodities. He is a result-driven expert with an excellent track record of cost efficient procurement practices. He has a proven expertise in establishing, maintaining, and developing business relationships with suppliers to meet the objectives of maximum profitliability, growth, and value through effective communication. He continuously focuses on delivery of key objectives and overall Total Cost of Ownership. Steve has managed the following commodities: Energy, Facility Management, Corporate Services, Building Construction, IT Enablement (telco and business solutions), Pallets, Forms and labels. Supplier Engagement project team member for Anba eSourcing implementation.

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MODERATOR: JESSICA KIPPER  
**Schneider Electric Energy & Sustainability Services**  
Director, Software Product Management

Jessica Kipper currently oversees product development for Resource Advisor, Schneider Electric’s award winning enterprise resource management and technology platform. In her role, she manages the Business Solutions department where she works on various technology projects. Jessica also is responsible for project management and coordination with other Schneider Electric department heads to define requirements and enhance software product integration of Resource Advisor into other Schneider platforms. She received her BS in Mathematics and MBA from the University of Kentucky.

**Tuesday, September 13**

**Morning Plenary Session:** What Will the World Look Like in 2030? – Megatrends in Energy & Sustainability

DAVID METCALFE  
**Verdantix**  
CEO

David is the CEO and a founding director of Verdantix. Over the last 6 years his strategic vision on energy, environment and sustainability has been recognized by clients, media and academics. He leads the Verdantix team to provide a flow of research that helps make our clients successful as they invest in their energy, environment and sustainability strategies. David’s advice supports the strategic and commercial decisions of executives in roles like CEO, Chief Sustainability Officer, Strategy Director, Practice Leader, VP EH&S, Investment Manager and Head of Real Estate. During the last 10 years David has spoken at a wide range of global conferences and chaired panel debates across issues such as Carbon Finance, Utility Innovation (World Economic Forum), Green Strategy, the CIO Role In Sustainability and Carbon Software.

**PREVIOUS WORK EXPERIENCE**
David was previously Senior Vice President at Forrester Research, the NASDAQ-listed technology and business research firm, where he led the EMEA research, consulting and client services teams. Prior to joining Forrester, he was Head of Analysis and Forecasting at BT Group, the UK’s leading telecoms provider. David is a co-author with Harvard Business School Professor Howard Raiffa, of the award-winning book “Negotiation Analysis” published by Harvard University Press.

**EDUCATIONAL ACCOMPLISHMENTS**
David holds a PhD from Cambridge University which analyzed European energy markets using decision analysis and game theory. He was the first non-US citizen to receive a Graduate Research Fellowship from the Program on Negotiation at Harvard Law School and was subsequently a Research Associate at the Harvard Business School where he completed his PhD. He also holds an MA from the College of Europe.

**ABOUT VERDANTIX**
Verdantix is an independent analyst firm. We provide data, analysis and advice to help our clients resolve their energy, environment and sustainability challenges.
Morning Breakout Session 1: Aligning Business Data to Build a Successful Sustainability Program

TRAVIS ANDERTON
Becton Dickinson
Global Director, Sustainability and Property Protection

Travis Anderton currently serves as the Global Director of Sustainability and Property Protection at Becton Dickinson and Company. In this role he is responsible for improving the efficiency and reliability of BD’s global manufacturing and supply chain networks. Mr. Anderton has previous experience in facilities management, project management, process validation, and environmental, health and safety. Mr. Anderton received a Bachelor of Science in Biology/Chemistry from Utah State University, a Master of Public Health (emphasis in Industrial Hygiene) from the University of Utah, and an Executive MBA from the University of Utah.

JENNA WILLIAMS
Starbucks
Senior Business Analyst

As a Senior Business Analyst within the Starbucks Facilities and Environmental Performance Team, Jenna leads development of key analytics tools and resources supporting utilities and repair and maintenance for the Starbucks’ North American portfolio. Jenna's work also includes management of the U.S. retail utilities budget, deregulated energy procurement, and Starbucks’ sustainability metrics for energy and water efficiency. Prior to joining Starbucks, Jenna flexed her project management and deep analytical capabilities as a consultant for Microsoft. Jenna is a graduate from Eastern Washington University with a degree in Economics and Spanish. Jenna and her husband, Augustine, have 2 children, Kobe and Gwyneth.

MODERATOR: ALISDAIR MCDougALL
Schneider Electric Energy & Sustainability Services
Global Commercial Software Product Manager

Alisdair McDougall currently serves as the Global Commercial Software Product Manager at Schneider Electric Energy & Sustainability Services. Previously, Alisdair worked as an Industry Analyst in the Energy Practice for Verdantix. In this role, he led Verdantix research on energy management software and industrial technologies. His forward-looking, fact-based research supports strategic and commercial decisions of vice presidents of Product Strategy and entrepreneurs.

Morning Breakout Session 2: Securing Buy-In from the CFO to Build an Innovative Strategy

WALTER KRAUS
Weston Foods
Vice President, Environment & Corporate Sustainability

Walter Kraus is Vice President, Environment & Corporate Sustainability for Weston Foods, a North American baking company and a division of George Weston Limited.
Walter is a Professional Engineer, graduating with a B.A.Sc. in Chemical Engineering from the University of Toronto. Walter has been with the Weston organization since 1988. Walter leads Weston’s Corporate Social Responsibility Program, called the Weston Way, and sits on the CSR Committee of Loblaw, Canada’s largest grocery retailer.

Walter is a member of the Board of Directors of Provision Coalition, a coalition of 11 food & beverage processing associations, representing member companies across Canada promoting the advancement of sustainability in the Canadian food processing sector.

Walter is also a member of the Environmental Committees of the American Bakers Association and the Baking Association of Canada and is a past Chair of the Food Sector and current Executive Board Member of the Canadian Industry Program for Energy Conservation (CIPEC).

EDWIN WILLHITE  
**Schneider Electric**  
Regional Facility Leader

Edwin Willhite is employed by Schneider Electric as a Regional Facility Leader.

He manages the facility operations 10 facilities in Tennessee, North and South Carolina. He is a subject matter and Supply Chain Edison Expert for energy within Schneider Electric North America. These responsibilities include Supply and Demand Side energy management, and energy reporting for the organization.

At Schneider Electric he has been responsible for the managing the installation of a 1 MW, 1000v, solar farm and R & D facility, and the implementation of ISO50001 and Superior Energy Performance across the Schneider portfolio in North America.

Edwin has over 30 years of manufacturing experience along with a BSME from Tennessee Technology University, a MSIE from the University of Tennessee and is a Certified Energy Manager.

MODERATOR: PAUL STILLER  
**Schneider Electric Energy & Sustainability Services**  
Director, Energy Management Consultancy

As Director of the Energy Management Consultancy, Paul Stiller provides leadership to large energy users driving continual improvement in energy efficiency. He leads an international team of energy engineers that help clients develop, implement and maintain energy (utilization) management programs. Paul has 39 years of industry experience and holds five US letters patent related to his work.

Prior to joining Schneider Electric, Mr. Stiller led the Power & Energy Management Solutions application center at Rockwell Automation. He also founded Power Diagnostics Corporation, a business that developed and manufactured innovative energy management and control products to electric utilities.

Mr. Stiller earned a Masters Degree in Mechanical Engineering from Purdue University, an MS in Electric Power Engineering from Carnegie Mellon University and an MBA from the University of Pittsburgh.
SANDEEP GUPTA  
**Hewlett Packard Enterprise (HPE)**  
Energy Program Lead

As Energy and Sustainability Program Manager for North and South America at Hewlett Packard Enterprise, Sandeep manages the successful implementation of energy projects, achieving an annualized OpEx savings of $4 million from projects completed in 2010. Sandeep manages supplier performance on energy-related requirements and handles his and ours of energy purchases, consumption and actions that can be taken to control energy costs. In this role, Sandeep worked with HP colleagues to execute a Power Purchase Agreement with SunEdison that will result in 112MW of additional wind energy on the ERCOT grid in Texas to support clean data centers. The deal is sufficient to power all of HP’s energy demand, including 100% of its own internal IT.

Previously, Sandeep worked at Honeywell as a Building Energy Analyst and Project Manager to identify and recommend energy-saving opportunities in government and commercial facilities to reduce operating budgets of their clients.

Sandeep earned a BASc in Electrical Engineering from the University of Ottawa and is a licensed Professional Engineer and a Certified Energy Manager.

DAVID RINARD  
**Equinix, Inc.**  
Senior Director, Global Sustainability & Strategic Sourcing

David Rinard joined Equinix in 2010 and currently is the Head of Global Sustainability and Strategic Sourcing, within Equinix’s Global Design and Construction team. In this capacity David implemented and executes Equinix’s corporate sustainability, utility data management, sourcing, risk management, and governance program for the portfolio of 145 IBX Data Centers in 22 countries around the world, including, working towards meeting Equinix’s goal to power its facilities with 100% clean and renewable electricity. David is also responsible for the global strategic sourcing program through which Equinix sets standards, specifications, and supplier relationships for their major construction and operations capital equipment spend. David has 30 plus years’ diverse experience in the data center, critical environments, MEP service, and property management industries.

MODERATOR: JOHN HOEKSTRA  
**Schneider Electric Energy & Sustainability Services**  
Director of Sustainability and Cleantech Services

As Director of Sustainability, Cleantech & Renewables Services (Americas) at Schneider Electric, John Hoekstra leads companies through the processes of strategic planning, greenhouse gas emissions reporting, renewable energy strategy development and procurement, other sustainability related services. Hoekstra has been with Schneider Electric since 2005, during which time he has worked with clients around the world, helping procure over a Gigawatt of renewable energy.

While John Hoekstra has direct responsibilities for the Americas, he has also helped build global renewable energy teams in support of multi-national customer goals, positioning Schneider Electric as a global leader in renewable energy consulting services. John drives support for customer goals in the prioritization, analysis, and execution of both offsite and onsite project opportunities, and is currently supporting almost a Gigawatt of client renewable demand.
Before joining Schneider Electric, Hoekstra was an environmental engineering consultant serving a variety of Fortune 500 companies including those in the chemical, automotive, packaging, and food and beverage industries. In addition to consulting, he has experience in the environmental affairs and corporate governance departments at Dell Computer Corporation and Brown-Forman Corporation.

Hoekstra earned a B.S. Chemical Engineering from the University of Louisville and is a registered Professional Engineer.

Morning Plenary Session: Changing Energy Landscape – Solution Provider Perspective

MIKE SILVESTRINI
Greenskies
President and Co-Founder

Mike Silvestrini co-founded Greenskies in 2008, then managed the company’s transition from a start-up to one of the leading solar development firms in the United States. As the company’s chief executive, he is responsible for the oversight and management of every aspect of the business including deal origination, project financing, engineering, procurement, construction and asset management. While well-versed in the core development disciplines used by each department of the business, his primary contributions to the organization remain the enthusiasm and leadership that motivate the team as well as the industry experience needed to make complex business decisions every day.

MIKE O’SULLIVAN
NextEra Energy Resources
Senior Vice President, Development

Michael (Mike) O’Sullivan is a senior vice president of development at NextEra Energy Resources, the nation’s leader in producing electricity from clean and renewable fuels and also the world leader in producing electricity from wind and sun.

Mike received his BS in Civil Engineering from the University of Notre Dame and earned an MBA from the University of Chicago.

NextEra Energy Resources, LLC (together with its affiliated entities, “NextEra Energy Resources”), is a clean energy leader and is one of the largest wholesale generators of electric power in the U.S., with approximately 20,000 MW of generating capacity outside of FL in 25 states and 4 provinces of Canada. By year-end 2016, NextEra will, together with its affiliated entities, have over 15,000 MW of owned capacity in the US and Canada in our wind and solar fleet. The business also operates clean, emissions-free nuclear power generation facilities in New Hampshire, Iowa and Wisconsin as part of the NextEra Energy nuclear fleet, which is one of the largest in the United States. NextEra Energy Resources, LLC is a subsidiary of Juno Beach, Fla.-based NextEra Energy, Inc. (NYSE: NEE). For more information, visit www.NextEraEnergyResources.com.
MODERATOR: RON TAGLIERI
Schneider Electric Energy & Sustainability Services
Vice President

Mr. Taglieri holds the position of Vice President. He
joined Schneider Electric in 2002 as the leader of the
Regulated Markets team. In that role he led a team
responsible for rate analysis, budget development,
infrastructure opportunity and implementation, and invoice reconciliation for all clients.

Mr. Taglieri began his career in the energy industry in 1991 as a regulatory attorney with
EnTrade Corporation/Tenneco Gas Marketing, where he was a Capacity Management
Specialist. At Wickford Energy/Black Hills Energy Resources, he was responsible for utility
and power generation trading and later worked as a marketer responsible for large utility
accounts at Texex Energy Partners.

Mr. Taglieri graduated from Marquette University with a B.S. in Economics and Finance,
and received his J.D./M.B.A. from University of Illinois at Urbana-Champaign. Mr. Taglieri
is a licensed attorney in Illinois.

Afternoon Plenary Session: Through Your Eyes: Convergence of Supply, Demand, and Sustainability

DON ANDERSON
The Blackstone Group
Executive Director and Chief Sustainability Officer,
Private Equity Group

Don Anderson is Executive Director and Chief
Sustainability Officer in the Private Equity Group, based
in New York.

Mr. Anderson is responsible for evolving sustainability initiatives that deliver cost effective
quantitative and qualitative results across the Blackstone Capital Partners' portfolio companies.
Before joining Blackstone in 2011, Mr. Anderson was Vice President of Global Strategy and
Business Development at ICF International, where he sold and managed energy efficiency and
sustainability projects in the BRIC countries and Europe. Prior to that, he provided strategic
consulting to corporations, ENERGY STAR, and The US Green Building Council (LEED) associated
with operational excellence and sustainability in large portfolios.

Mr. Anderson has a B.A. with a concentration in energy from the University of Maryland and an MS
in Solar Technology from Arizona State's College of Architecture.

Afternoon Breakout Session 1: How can you stay ahead in an ever changing energy supply landscape?

JOE MAIN
Wendy's Quality Supply Chain Co-Op, Inc. (QSCC)
Vice President, Equipment, Energy, IT and Indirect Purchasing

Joe Main joined QSCC in July 2014 as VP for Equipment,
Energy, IT and Indirect Purchasing. Joe is responsible for
building and kitchen equipment and IT purchasing for Wendy's.
He also manages the services contracts, which include
deregulated energy supply.

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Previously, Joe served as VP of Strategic Sourcing and Indirect Spend for Restaurant Supply Chain Solutions (formerly UFPC), the purchasing co-op for Yum! Brands for 13 years. In this role, he led a team that managed programs in contract/financial services, energy, indirect, technology, telecommunications, and other areas.

Before that, Joe served more than 20 years in energy consulting and management. This included serving as National Energy Manager for Yum! Brands, as a Manager and Senior Analyst for two regional energy utility companies, and as a Senior Energy Consultant with Schneider Electric (QSC’s strategic partner for energy procurement).

Joe also directed commodities purchasing and construction of a fish farming operation for Brown-Forman Corporation, one of the largest American-owned companies in the wine and spirits business.

BILL BALSAMO
Luxottica
Director, Energy & Environmental Services

Bill Balsamo is the Director of Energy & Environmental Services with Luxottica North America. In his role, Bill is responsible for managing Luxottica’s energy management, energy procurement, water, sewer, waste and recycling programs, and supporting Luxottica’s environmental sustainability program, Zero Waste. Prior to joining Luxottica, Bill developed and led the energy management and procurement program at PetSmart. Before joining PetSmart, Bill held energy trading and procurement roles for companies such as Arizona Public Service, Chevron Texaco, Kinder Morgan, and Aquila Energy. His broad background in the energy industry provided the ideal foundation for creating the energy and environmental services program at Luxottica.

Bill is a member of Edison Electric Institute’s Customer Advisory Group and Planning Committee, and has held volunteer roles with Habitat for Humanity, PetSmart Charities and Luxottica’s OneSight foundation. He and his wife Mary live in Mason, Ohio, a suburb of Cincinnati, with their two rescue dogs Bella and Gina.

TOM YAEGEL
Urban Outfitters
Director, Real Estate Finance

As Director of Real Estate Finance for Urban Outfitters Inc., Tom Yaegel oversees the financial planning, analysis, accounting and administration of the company’s 600-plus global facilities’ occupancy expenses including stores, distribution centers and offices. Tom helped lead the team that implemented the company’s energy procurement program several years ago with Schneider. His areas of responsibility include managing the utility procurement and payment processing programs as well as the capital expenditure and lease administration functions of the company. Tom joined URBN in July of 2002 as a property analyst and ultimately moved into his current role. Prior to joining the company, he was a member of the Assurance and Advisory practice of Arthur Andersen LP.

Tom and his wife Teresa live in the Philadelphia suburb of Huntingdon Valley with their three children.

HOLLY LITER
Schneider Electric Energy & Sustainability Services
Director, Operations

Holly currently serves as the Operations Director for Canada and the Western United States. Her team manages both regulated and deregulated electricity and natural gas opportunities for Schneider Electric. In
addition, she heads up the contract administration team and the Energy Operations team, which focuses on managing natural gas nominations and balancing services for clients.

Holly joined Schneider Electric in July 2002 as a Sourcing Analyst for Illinois and Ohio. In that role, she was responsible for the management of over 300 MW of power. Holly began her career in the energy industry in 1995, first with Maxon Corporation then with Vogt-NEM. At Vogt-NEM, she worked as a Proposal/Project Engineer in Kentucky and the Netherlands. She was directly responsible for negotiating technical contracts with major utilities and EPC contractors in the United States, Netherlands, Germany and France.

Holly holds a masters degree in Chemical Engineering from the University of Louisville.

MODERATOR: PHIL WAFFORD
Schneider Electric Energy & Sustainability Services
Vice President

Phil joined Schneider Electric’s staff in September of 1993. Initially, his role was to lead and enhance the natural gas procurement and operations offerings to clients. Currently, as Vice President, his primary responsibilities at Schneider Electric include the management of the Client Managers, who serve as direct liaisons for Schneider Electric’s clients. Client Management includes strategic planning, securing detailed analysis, and coordinating, managing and implementing energy procurement for the client.

Prior to joining Schneider Electric, Phil worked for more than five years at Comair, Inc., as Manager of Fuel Administration, where he was responsible for a $21 million fuel budget and negotiated fuel services agreements.

Afternoon Breakout Session 2: The Future of Standards and Disclosures in an Evolving World

TRACY NAREL
ENERGY STAR
National Manager of Commercial & Industrial Solution Provider Partnerships

Tracy Narel is the national manager of Commercial & Industrial Solution Provider Partnerships in the ENERGY STAR program at the U.S. EPA. He is responsible for partnership work with utilities and energy service and product providers. He creates opportunities for these partners to leverage the ENERGY STAR brand and program delivery platform in their C&I energy efficiency offerings.

AMANDA TUCKER
Carbon Disclosure Project (CDP)
Utilities Sector Lead

Amanda Tucker is the Utilities Sector Lead at CDP, a global organization providing companies and cities with a system for environmental reporting. Previously, she worked as an analyst at a sustainability-focused investment firm performing due diligence for alternative energy projects. She attended McGill University where she earned an M.Sc. in Integrated Water Resources Management and a B.A. in International Development in Environment.
MODERATOR: BHUSHAN JOSHI
Schneider Electric Energy & Sustainability Services
Client Development Manager

Bhushan is a result oriented sustainability leader, passionate about enhancing environmental sustainability performance by developing and implementing sustainable business strategies. Bhushan has worked with Schneider Electric for eight months as a client development manager, and supports commercial and industrial clients in enhancing their cleantech and sustainability programs through Schneider Electric’s energy and sustainability solutions.

Prior to Schneider Electric, Bhushan led corporate sustainability at JCPenney for three years with a focus on developing Corporate sustainability strategy, CSR reporting, CDP disclosure and Product sustainability programs. Before joining JCPenney, Bhushan worked on energy management, smart metering, environmental compliance and SAP business transformation projects at Novar Controls and Honeywell from 2004 to 2010.

Bhushan attended Duquesne University in Pittsburgh, PA and earned a MBA in Sustainability and also attended Ferris State University in Big Rapids, MI and earned a BS in HVAC Engineering Technology. He is Six Sigma Green Belt certified, LEED GA & GRI G4 Certified in the Sustainability Reporting Course.